

Elliott-Fisher Product

A MAN'S worth is measured by the degree of supervision he requires.

The more a man has to be told what to do, checked up and guided, the less he is worth. The employee who burdens his superior most is worth the least.

A machine which is used to increase a man's usefulness and earning power is measured by the degree of supervision it requires. The more complicated and intricate the machine, the more human ability needed to make it produce continuous satisfactory service and results, the less that machine is worth. The machine which requires the most supervision is worth the least. Likewise, the machine which requires the least supervision to operate is worth the most.

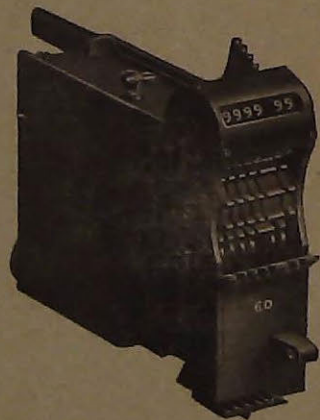
Adding and Subtracting Registers

Elliott-Fisher Registers are detachable and can be shifted from one column to another in an instant.

Any number of vertical columns, from one to twenty, may be added or subtracted.



$\frac{3}{8}$ Actual Size



Machines may be equipped with any number of registers from one to twenty. Hence the application of Elliott-Fisher Machines to all kinds of writing, adding, subtracting work, simple or intricate.

FORM 221

Elliott-Fisher

The Flat Platen

The flat platen or natural writing surface is the basic idea or foundation upon which Elliott-Fisher is built.

The flat platen or practical writing surface distinguishes Elliott-Fisher from all other writing or adding devices.

The advantages of the flat platen for the easy, rapid insertion, collation and removal of forms of the same or different size or thickness may, if you please, be compared to the advantages which it is claimed result from the use of Automobile Wheel Demountable Rims.

Undoubtedly you have pictured a "blow-out" on a hot summer's day on a dusty road, and thought of the ease, speed, sureness and pleasure of changing tires when Demountable Rims are used. You have, no doubt, pictured also a change of tires on a cold winter's day or in a drizzly rain, and thought of Demountable Rim advantages—and contrasted this modern with the old-fashioned way.

Substantial proof that the Demountable is better is evidenced by the number of such users.

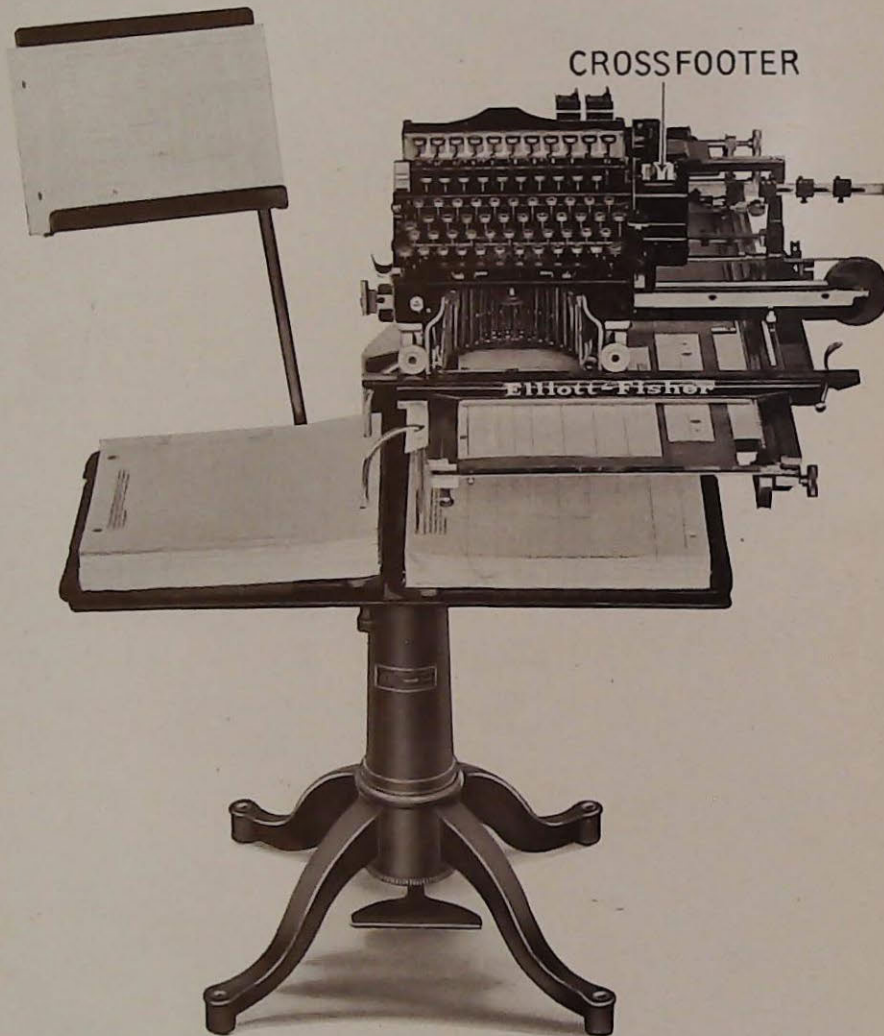
The substantial proof that the natural flat platen way is the better way is evidenced by the number of Elliott-Fisher Bookkeeping Machine users. The places where anything but Elliott-Fisher flat platen machines are used for bookkeeping by machinery are so few that they become the exceptions that prove the rule. Elliott-Fisher Bookkeeping Machines are in successful use in hundreds of offices—hundreds to one of all other makes. There is a reason—merit of Elliott-Fisher and its practical flat platen.

The ease, speed, accuracy and sureness in inserting the forms and registering them one with another on the flat platen of Elliott-Fisher The Bookkeeping Machine make for efficient and economical operation.

(Continued on Page 9)

Bookkeeping Machine

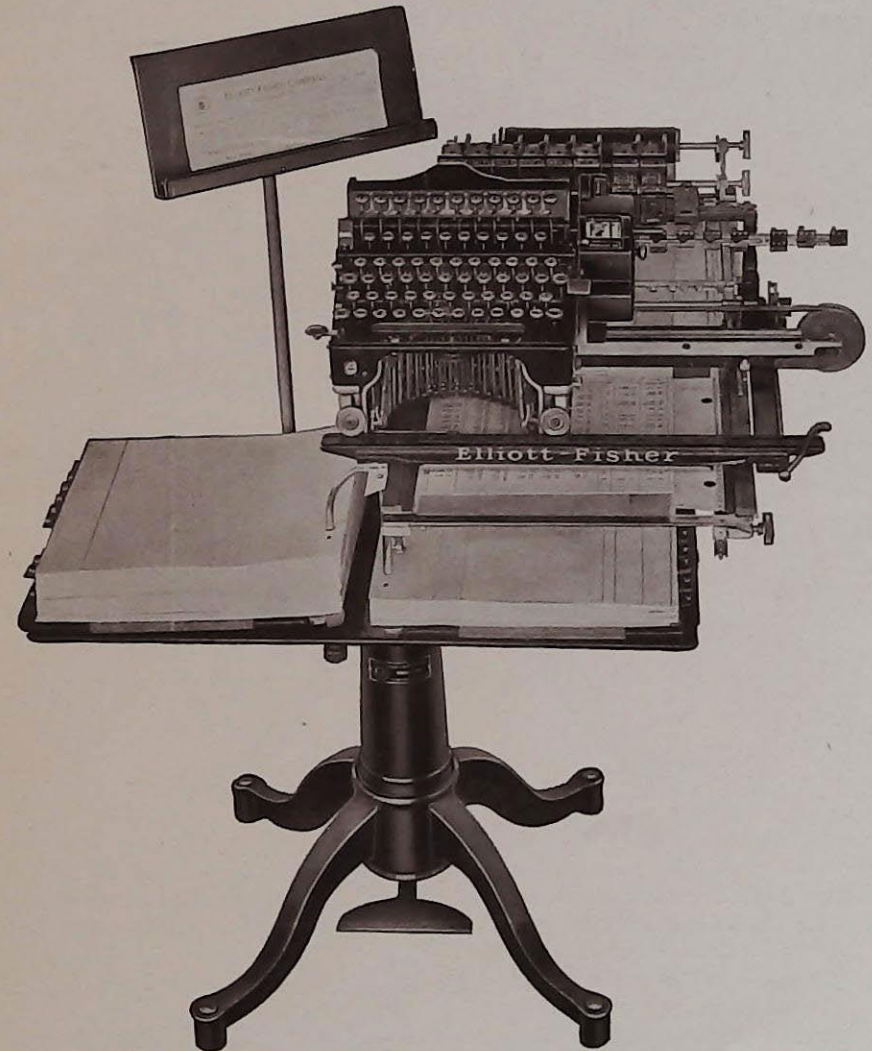
Posts to any standard loose leaf ledger and will make monthly statement at same operation. Can be had for writing a line 11 inches or 16 inches long.



Posting pedestal equipment with commercial ledger in the machine. The forms on the flat platen are customer's monthly statement, ledger page and continuous journal sheet of all debits and credits posted. These three sheets are made at one operation, and there is nothing to do at the end of the month but mail the statement. Adding registers accumulate the totals of all debits and all credits posted for the day or run. The Crossfooter, at the right, cross calculates each account horizontally as debits and credits are posted, and balances the account at close of each entry. Copy Holder shown is part of pedestal equipment.

Writes transit letters, notices, etc., besides posting ledgers and auditor's journal of checks and deposits. Can be had for writing a line 11 inches or 16 inches long.

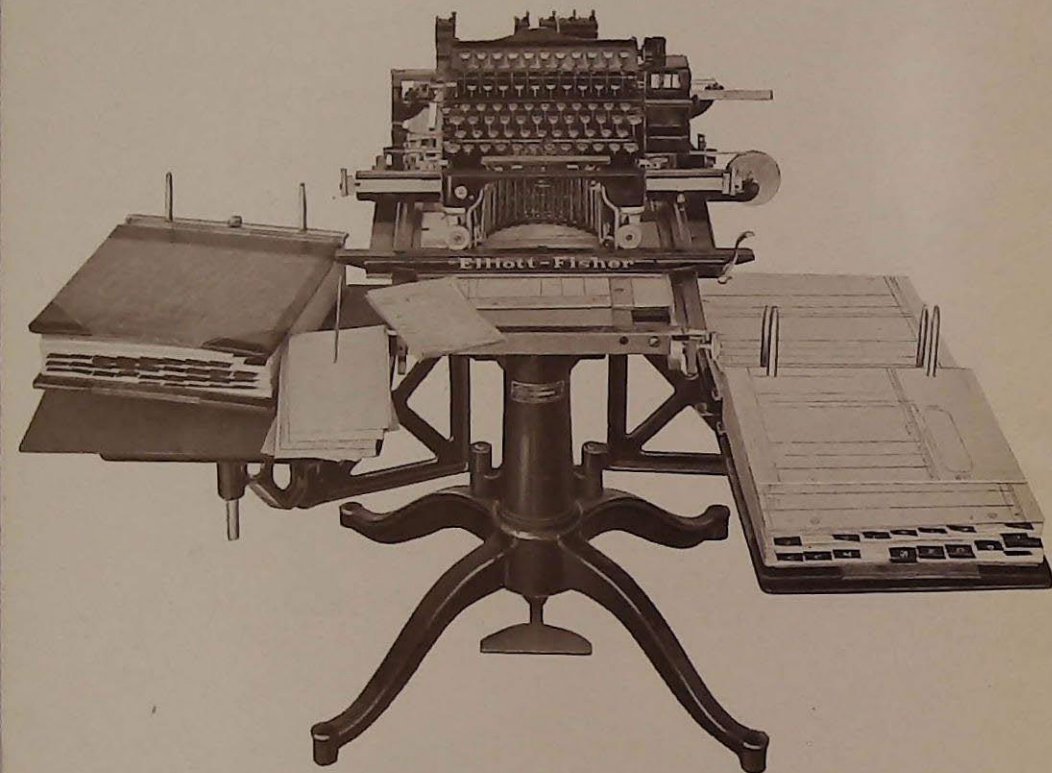
Bank Bookkeeping Machine



Posting pedestal equipment with bank ledger in the machine. The forms on the flat platen are ledger page and auditor's journal of checks and deposits. These two sheets are made at one operation. Adding registers accumulate the totals of all checks and deposits for the day or run. The Crossfooter, at the right, cross calculates each account horizontally as checks and deposits are posted and balances the account at close of each entry, and mechanically proves its own accuracy. Copy Holder shown is part of pedestal equipment.

Bookkeeping Machine

Posts to any standard loose leaf or card ledger and will make monthly bill at same operation. Can be had for writing a line 11 inches or 16 inches long.



Automatic Flat Platen equipped with adjustable wings for standard loose leaf ledgers. The right wing is fitted with posting bars for convenience and speed in handling ledger pages.

The illustration shows retail ledger posting. The forms on the flat platen are customer's monthly bill, ledger page and continuous journal of all debits and credits posted. These three records are made at the same operation and there is nothing to do at the end of the month but mail the bill.

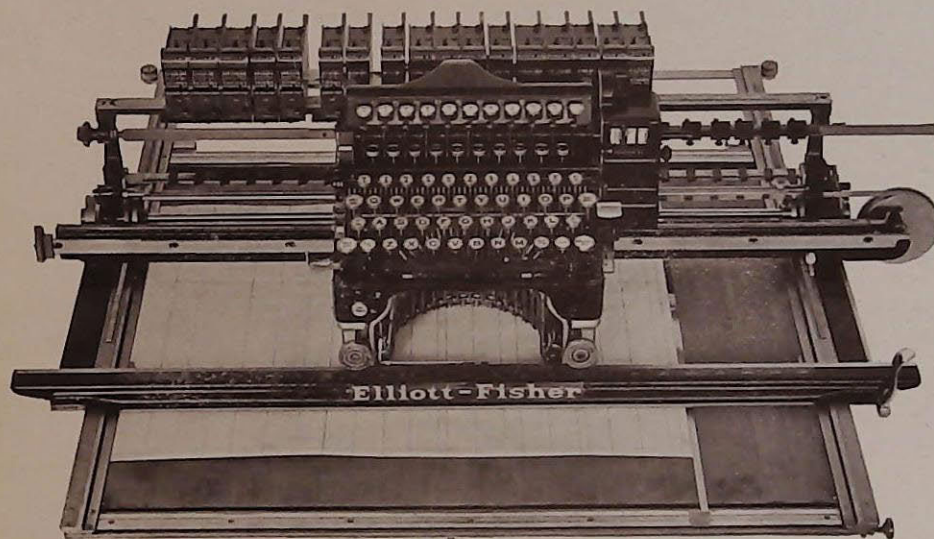
Adding registers total the items posted to each account, and furnish totals for the day or run of all debits and credits posted, and all old or new balances affected by posting.

The Crossfooter at the right cross-calculates each account horizontally as debits and credits are posted and balances the accounts at close of each entry, thus keeping the ledger in perpetual balance.

This automatic flat platen equipment with adjustable wings is also furnished for card ledger posting, and the same three records described above are made at one operation.

Wide platen to accommodate any number of columns up to twenty. For any kind of statistical work, government statistics, pay rolls, departmental records, bordereau, insurance records, analysis sheets. Furnished in 11-, 16- and 24-inch widths.

Statistical Machine



This machine is equipped with a battery of seventeen registers, each for adding a vertical column at the same operation with writing.

The Crossfooter, at the right of machine, calculates horizontally across the page, adding or subtracting according to the requirements of the work.

This machine is arranged for statistical and analysis work where amounts are distributed and classified under many headings.

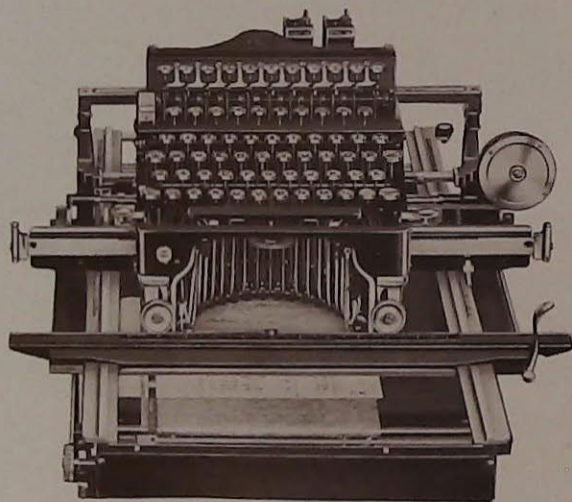
It can be used any place where figures are distributed to various columns for sub-totaling and grand-totaling.

It will accumulate the totals under each heading and will, at the same operation, subtract the figures under certain headings from those under other headings, thus handling analytical work accurately at one operation.

This wide platen machine that operates on many columns is used by general commercial institutions, trust companies, banks, import and export commission merchants, insurance companies, brokers, express companies, railroads, public utility companies, United States government, state governments, counties and municipalities. The paper feedless feature of the flat platen overcomes all paper feed troubles. Exact alignment, exact spacing, exact registration, are assured with this equipment.

Writing-Adding-
Subtracting
Machine

For billing, order entry or other work where writing, adding or subtracting is done. Can be equipped for writing line 11 inches, 16 inches or 24 inches long.

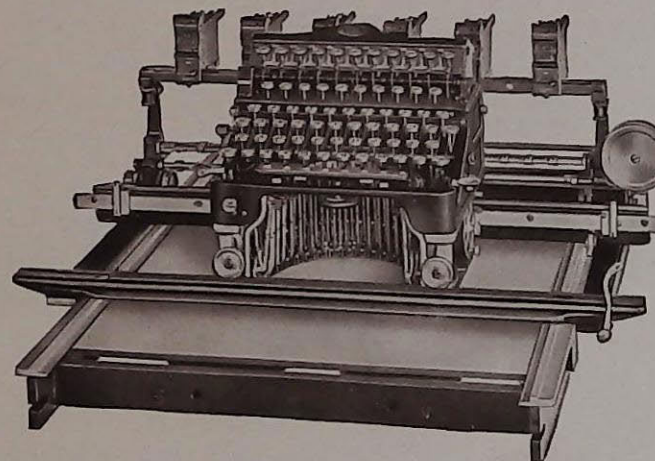


Automatic flat platen equipment for 11-inch or 16-inch line, showing Writing-Adding-Subtracting Machine making detailed bill with copies for departmental records.

There is a great diversity of use for this machine. Machine head can be furnished with any style Elliott-Fisher platen mounted either on pedestal or desk.

The same machine shown on Page 6 with wide platen for writing in several columns. This equipment will write a line 16 inches long. Other equipments write 11-inch and 24-inch lines.

Writing-Adding-
Subtracting
Machine

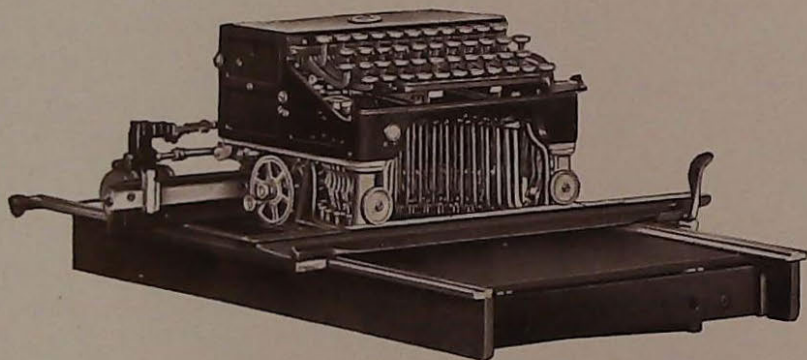


Elliott-Fisher is the only machine manufactured with the flat platen, and this flat writing principle permits writing lines any length up to 24 inches long, on any size or thickness of forms.

There are many kinds of work where wide records are desirable, and Elliott-Fisher handles this work efficiently and rapidly.

Billing and Order Entry Machine

The machine shown will write a line 11 inches long. Other equipments write 16-inch and 24-inch lines. It may be mounted either on pedestal or on desk.



Plain Writing Machine mounted on automatic flat platen.

All kinds of billing and order entry work are handled on this machine speedily and economically.

Where several forms are used the flat platen holds them in perfect registration, so that accurate results are obtainable.

The platen illustrated is for 11-inch writing line, but may also be had for 16-inch line.

(Continued from Page 1)

Roll Carbon Paper

Carbon paper in rolls mounted in the machine is like the extra tire mounted on a Demountable Rim—it is always ready. Loose Carbon paper in sheets is something like getting the passengers out of the tonneau, so one can dig for an inner tube mixed up with a lot of other things in the box underneath the rear seat—it's slow.

The tube in a case on a Demountable Rim not only saves time and patience, but it saves tubes. Carbon paper on rolls in the machine not only saves time and trouble, but saves carbon paper. There is no waste.

The flat platen and roll carbon features of Elliott-Fisher have no equal. If there were no other difference between Elliott-Fisher and other machines but the flat platen and the use of its roll carbon paper, that difference should warrant the selection of Elliott-Fisher equipment. The flat platen and roll carbon mean fifteen to twenty per cent. increase in speed in handling of forms. It means, also, something impossible to maintain on any other device—the accurate registration of forms. It means also the entire elimination of paper feed troubles.

No Paper Feed Trouble

Elliott-Fisher is *paper-feed-less*. In most bookkeeping work the forms must be inserted and removed often and rapidly. Elliott-Fisher cannot possibly have any paper feed trouble. The foot pedal is depressed, the forms placed and registered in the machine, the foot pedal is released—quick, sure, easy, whether the forms are large or small, thin as tissue or thick as strawboard. This advantage always remains, no matter how old or how much the machine is used.

If Elliott-Fisher had no other advantage—but Elliott-Fisher has many other advantages.

Simplicity

Elliott-Fisher is simple in construction, easy to understand, and anyone of ordinary intelligence can operate it successfully.

Elliott-Fisher operation is entirely mechanical. There are few things for the operator to remember. The fewer things to think about means better work and faster operation for the average person.

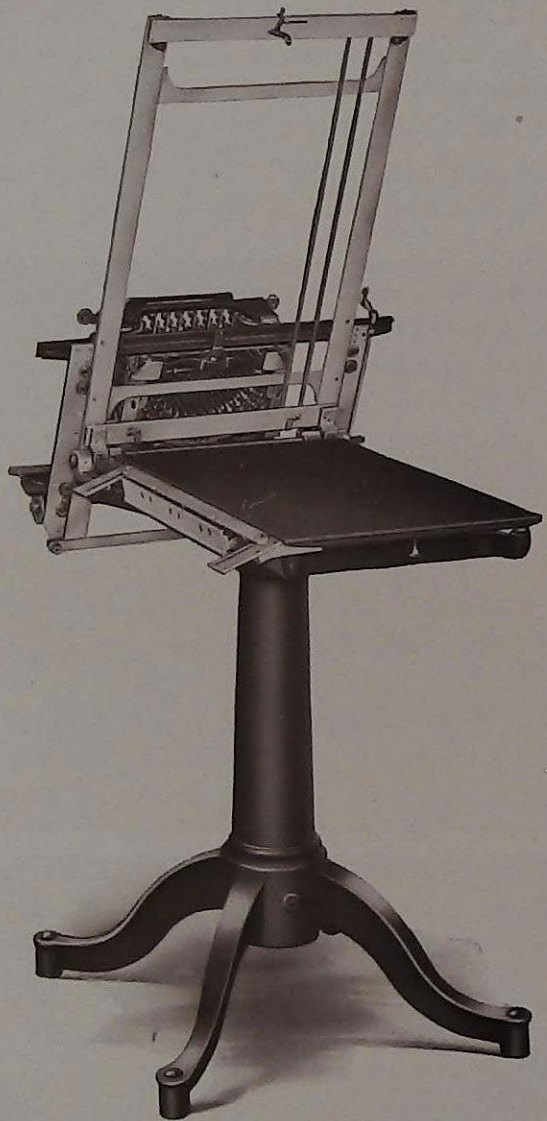
Elliott-Fisher machines need only a reasonable amount of mental supervision.

No Motors

Elliott-Fisher has no attachments. It is a complete mechanical unit.

Bill and Charge Machine

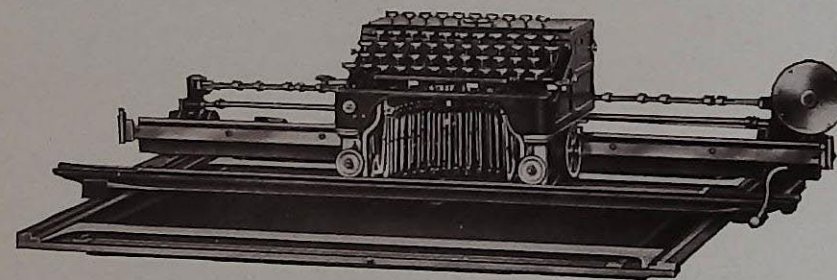
11-inch machine illustrated. This style of platen may also be had for 16-inch and 24-inch writing line, and can be had on pedestal as shown or on desk.



This equipment is for all kinds of bill and condensed charge work. It is provided especially for certain kinds of bill and charge work where this style of platen handles the work to better advantage than the automatic platen. Each different feature of Elliott-Fisher equipment is designed for use under some particular conditions. Each equipment is standard for the kind of work for which it is offered.

This illustrates a wide platen equipment for a 24-inch writing line. This machine may also be had for 11-inch or 16-inch line.

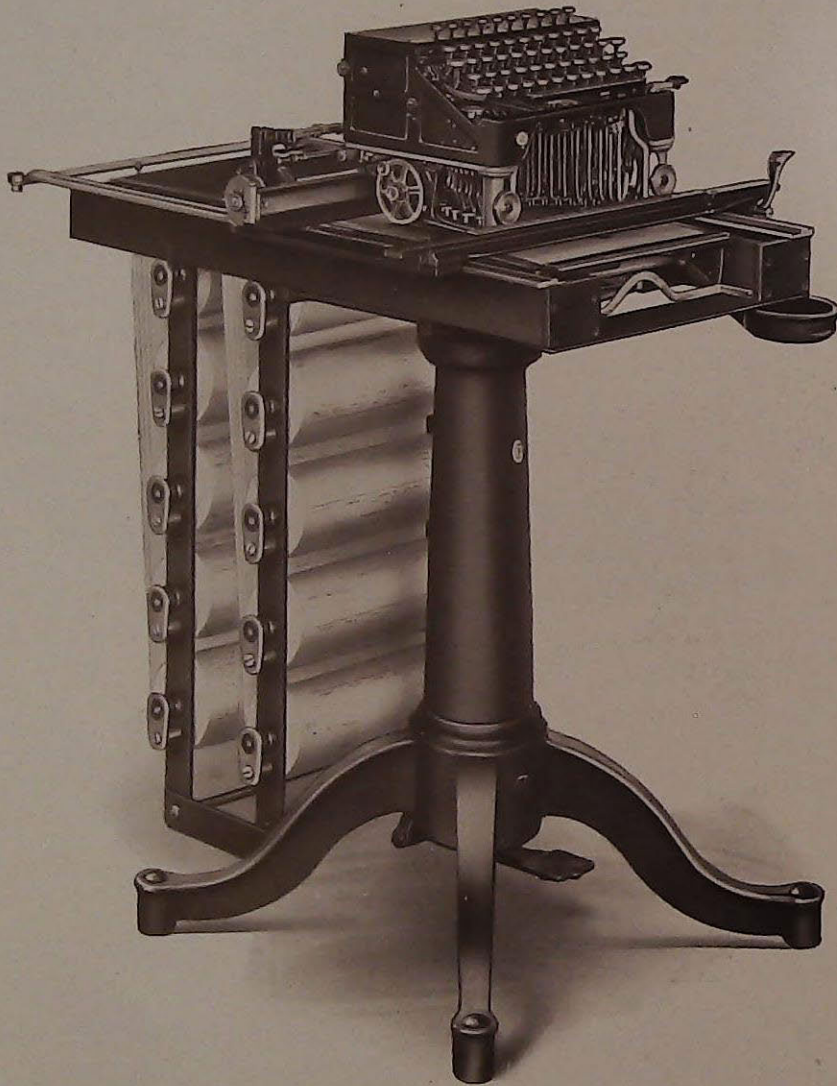
General Purpose Machine



This is designed for any general work where large forms are desirable. It operates on the same principle as machine shown on Page 10. It may be had mounted either on pedestal or on desk. This machine is particularly adaptable to statistical and disbursement records where figures are only to be copied. This Elliott-Fisher equipment, like many other outfits, is for doing certain kinds of work that cannot be so well done by any other machine. It saves time, energy, and produces better results.

Manibilling Machine

For forms in rolls. Illustration shows machine equipped for forms 8½ inches wide. Also made with wider platen for forms 11 inches wide. Forms may be of various lengths in continuous rolls of the same or different colors which feed automatically through the machine.



The Manibiller is equipped for making many copies at one operation. Forms are arranged in rolls and drawn over the flat platen with carbon paper between.

About one hundred forms may be written without readjusting or replacing carbon.

The Manibiller eliminates the wasted time ordinarily used in adjusting carbon paper between sheets and inserting the loaded sheets into the machine.

(Continued from Page 9)

All motors, hand, spring, air and electric have been eliminated. No outside power is required.

Elliott-Fisher can be used anywhere by anyone at any time without consulting the electrician or getting a permit from the fire insurance inspector.

Construction

The group or unit plan of construction is employed, so that any part or group of parts can, should the occasion require, be replaced quickly anywhere. All parts and all groups are absolutely interchangeable without filing or fitting.

The writing surface group or flat platen, with the exception of the rubber part, is not subject to any great wear. And that portion of the equipment need not be discarded even after many years of hard use. A new head or operation group may be placed on the old platen group years hence, with the assurance of a complete new machine result at a considerable saving in cost at that time.

Adjustments for Wear

All moving parts where wear can occur are provided with ample, though simple, means of adjustment to compensate for lost motion, which may result from long, hard service.

Adding Mechanism

Elliott-Fisher adding mechanism is built on the spring carrying principle, the same as is used in all the better adding and listing machines. There is no cyclometer construction in any part of Elliott-Fisher adding mechanism.

Registers

The registers or totalizers, as they are sometimes called, are individual, interchangeable and quick detachable units.

The sizes and capacities of these registers vary according to the needs of the work.

Registers may be set anywhere on the machine, according to the column requirements.

Additional registers may be secured and placed on the machine at any time.

Registers can be interchanged from one machine to another. Anyone can make the change, and no tools are required.

Standard Combined
Way and
Freight Biller

This machine is constructed for handling fanfold forms of many copies. If desired, each copy or part may be printed on different colored paper. Standard width of form is 8½ inches.



This Manifolding Machine is used by all manner of transportation companies.

The forms feed over the flat platen from rear to front, as shown in illustration.

Carbon paper is held between the forms, and the only operation necessary is to type in the information and pull out and detach the forms.

The fanfold forms are quickly removable to permit the use of machine for other purposes.

Similar outfits for exclusive way billing or for freight (expense) billing are provided.

The equipment may be had with pedestal instead of desk as shown.

Another view of equipment shown on Page 14 to illustrate how continuous length fanfold forms feed automatically down the flat platen from rear to front.

Standard Combined
Way and
Freight Biller



Note the metal fingers extending from rails into the forms which hold the carbon paper between the forms.

These fingers can be taken off the platen, refilled with new carbon paper and put back in a jiffy without operator removing from chair.

The illustration shows the machine head off the platen, but this has been taken off only to illustrate the forms and carbon fingers.

It is not necessary to take the head off the platen to change or adjust the carbon paper.

Book-Recording Machine

The only machine manufactured anywhere in the world to make records in sewed bound books. May be had for writing a line 11 inches, 16 inches or 24 inches long.



United States, state, county and municipal governments use the Book-Recording Machine for recording public documents of all kinds.

It is also used by commercial, business and public institutions for recording minutes and other records in sewed bound books.

Elliott-Fisher records are indelible, easy to read and last as long as the paper they are printed on.

(Continued from Page 13)

These are desirable features, because requirements today may indicate three or four registers, while requirements in the future may call for six or eight. With Elliott-Fisher, it costs nothing to be prepared. There is no need of overbuying equipment now in order to safeguard against future possible needs.

Manifolding

Elliott-Fisher is a powerful manifolder.

Flexibility

Elliott-Fisher is not a jack-of-all-trades, but the master of one—the making of accounting records.

Elliott-Fisher flexibility compasses a wide variety of the different kinds of accounting records, so that it is easily adapted to the changing needs of time or a modern office. Buy it today, and it is good for tomorrow, next week and the years to come.

The Elliott-Fisher equipment for Unit Plan of billing and bookkeeping at one operation is the equipment for the standard two-operation plan or for the three-operation plan. Select Elliott-Fisher now, change the plan of operation as often as you wish with no change in equipment.

Stability

Elliott-Fisher is a manufactured product—made from the right kind of material through modern process on the finest machinery by careful and cheerful workmen, in a modern daylight factory. All parts, groups and finished machines must pass a thorough inspection.

Durability

Elliott-Fisher is built for continuous service, and has a most enviable reputation for long life and satisfactory service. It is durable on the hardest kind of work.

Mechanical Service

Allied to the machine itself is the matter of mechanical service. It is the policy of Elliott-Fisher Company that when a customer exchanges his money for Elliott-Fisher product, he is entitled to prompt and efficient mechanical service. Our President insists on every Elliott-Fisher employee keeping that fact constantly and foremost in mind.

Elliott-Fisher mechanics are factory trained, and know what to do, and how to do it, when they are called.

Book-Recording Equipment

This illustrates the manner of lifting of rails so that leaves may be turned quickly over the flat platen.



The carrier that holds the book travels from side to side under the platen on the metal track, so that either right-hand or left-hand page may be turned into the machine and written upon with equal rapidity.

Elliott-Fisher machine printed records save an average of sixty per cent. in book cost and filing space.

Elliott-Fisher standard comfort efficiency chair is shown and can be furnished as extra equipment to be used with any Elliott-Fisher Machine.

(Continued from Page 17)

Elliott-Fisher Company maintains efficient mechanical service in all important cities.

We Use Our Own Product

We believe in our product for the purpose for which it was designed and recommended.

We use Elliott-Fisher The Bookkeeping Machine to do all our bookkeeping, just as we use typewriters for correspondence and adding machines for adding purposes.

Mechanical Accounting Service

Elliott-Fisher Company has the largest and most complete mechanical accounting library in the world.

Elliott-Fisher Company has in its organization more mechanical accountants than all other machine makers combined.

Elliott-Fisher Company recommends Elliott-Fisher machines only where we know Elliott-Fisher machines are best for the purpose.

Our salesmen are not permitted to solicit business otherwise.

The company will not, knowingly, accept an order for any equipment unless that equipment will do the work better, faster or more economically than it can be done any other way.

Elliott-Fisher idea is to secure satisfied users rather than just to make sales. Our work is not finished when we deliver and receive payment for the equipment. Both you and ourselves must be satisfied and continue so.

Operators

Elliott-Fisher operators may be secured anywhere. We maintain schools for training operators in all important cities.

Elliott-Fisher representatives are capable of showing your own clerks how to operate Elliott-Fisher correctly in order that you may secure the greatest efficiency from our machines. That is a part of our service.

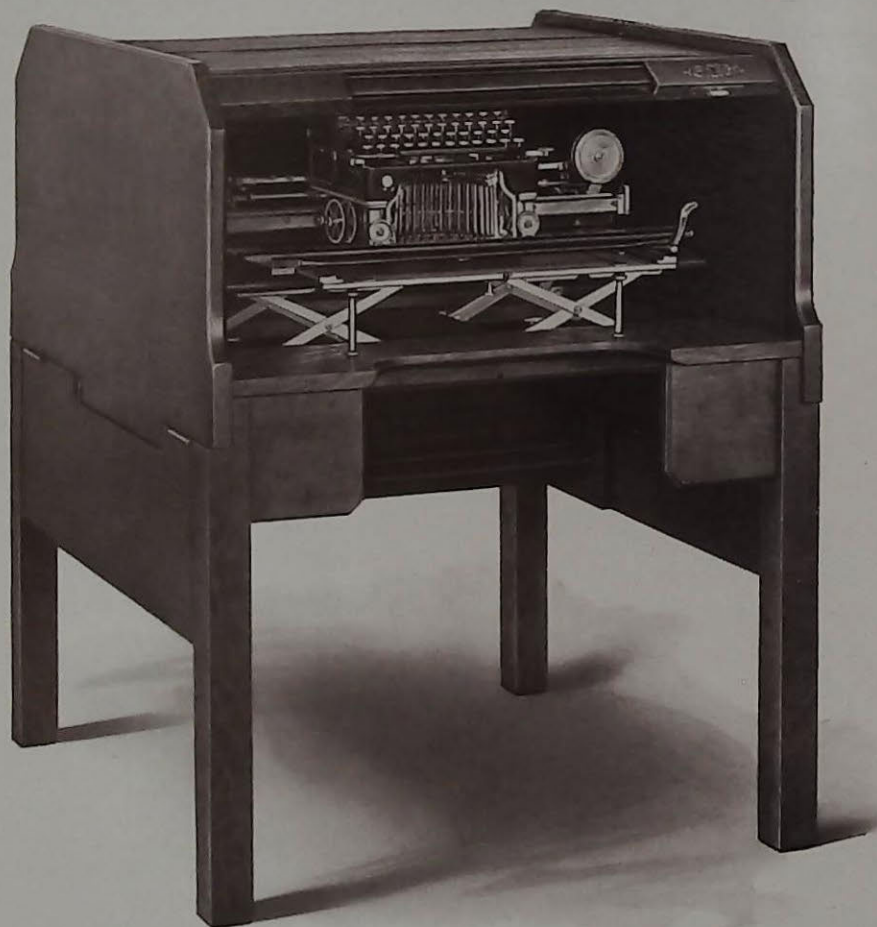
Stationery

While regular Elliott-Fisher equipment will accommodate odd forms, special stationery and strip carbon paper, it is not necessary for the customer to burden himself with such extra cost and inefficiency in handling.

Elliott-Fisher will handle standard stationery and produce better results.

Book-Recording Machine

Mounted on roll-top folding desk, which protects machine from dirt and dust when not in use.



This style of desk has many advantages under certain conditions. When the machine is not in use, the ends are raised and the roll top is drawn over the machine, thus completely covering it.

Eighty-five per cent. of the documents recorded in the United States are recorded on Elliott-Fisher Book-Recording Machine. Hand recording is obsolete.

(Continued from Page 19)

Standard stationery without patent restrictions, such as we recommend for use on Elliott Fisher equipment, can be obtained on the open market anywhere.

Mechanical Guarantee

Elliott-Fisher Company will, without charge, make all adjustments upon machines of its manufacture which may be necessitated by originally defective material or workmanship, during a period of one year from date of invoice, provided the machine is delivered for that purpose at the company's factory or nearest branch office. This guarantee does not include the replacement of worn rubber parts or ribbons.

Delivery

Elliott-Fisher is a standard manufactured product with the units assembled according to the customer's requirements. (We do not build what is generally known as special machines, experience having shown that they do not give service or satisfaction.)

All machines are shipped from the factory.

All are absolutely new. Ordinarily, shipments are made in one to three weeks from time order is received at the factory.

Freight allowed East of Missouri River if routed by Elliott-Fisher Company. Otherwise, F. O. B. factory.

Installation

Elliott-Fisher Company has a trained mechanical accounting organization. We can successfully install equipment anywhere.

Elliott-Fisher mechanical accounting service is as free to anyone desiring to consult that service after the sale has been made as before.

Prices

The various styles of equipment shown on previous pages herein carry standard fixed prices, according to the sizes and component parts required.

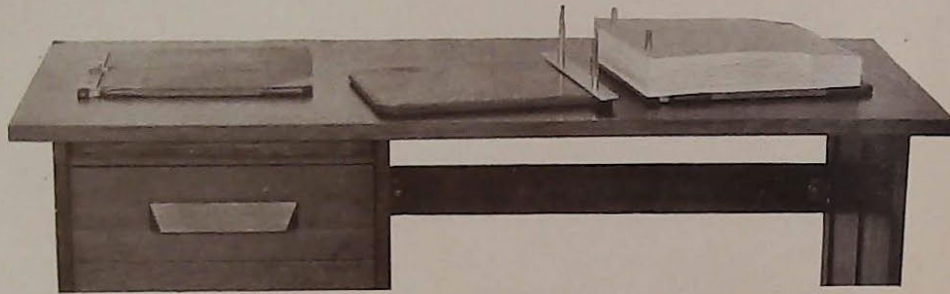
Terms

Net cash 30 days. No discount for prepayment. Past due accounts subject to charge of six per cent. interest.

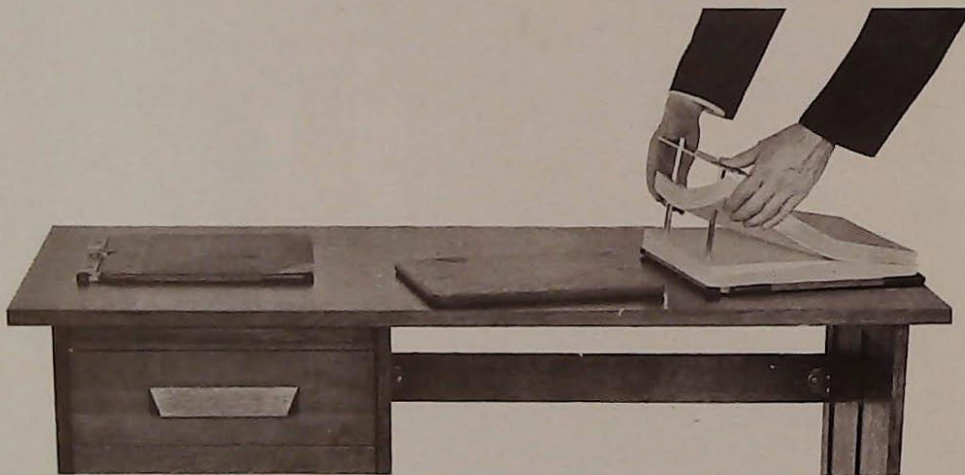
All prices and terms are guaranteed the same to everybody without exception.

Elliott-Fisher Posting Bar

Expedites the handling of standard solid hole punched loose ledger leaves. These bars (patent applied for) are loaned to purchasers of Elliott-Fisher Bookkeeping Machines for use in connection with these machines only.



Standard solid hole punched loose leaf ledgers have the safety of bound ledgers when used with Elliott-Fisher posting bars, yet retain all loose leaf advantages. The bars permit the handling of the leaves on Elliott-Fisher automatic flat platen with the greatest of ease, speed and security.



The binder and posting bar are placed back to back, as shown in first illustration, and the ledger leaves, as removed from the binder, are transferred over the posts on the bar as the posting progresses. When the posting of the ledger is completed the leaves are then returned to binder as shown in second illustration.

The advantages of the posting bar are many. The solid hole punched loose leaves are taken from binder, placed on flat platen, posted, removed, transferred over posts on bar in progressive operation without lost motion or waste of time. When the posting of ledger is completed the leaves are returned to binder instantly—they are kept clean—held neatly in correct place—cannot be lost—even carelessness is safeguarded against by this simple posting device that costs the user of The Bookkeeping Machine nothing for its use.

All kinds of card ledger systems are handled by Elliott-Fisher The Bookkeeping Machine with the flat platen.

Card Ledger Posting



A most excellent arrangement for card ledgers is shown in this picture. Elliott-Fisher Bookkeeping Machine mounted on automatic flat platen is posting to ledger cards which are contained in Library Bureau Tub File. The illustration shows how reference may be made to the ledger cards from the opposite side of the file without interfering with or disturbing the operator.

Standard sizes of ledger cards of any thickness are posted on Elliott-Fisher Bookkeeping Machine with the greatest of speed. There are no cylinder troubles—cards are placed on the flat writing surface, are posted and removed in the minimum of time. Monthly statement or bill and continuous journal of all debits and credits may be made at the one operation with posting.

Flat Top Automatic
Book Desk

Elliott-Fisher Book Recording Machine
fastens to back of desk and operates the
same as on pedestal. See Page 18.



Standard
Loose Leaf
Ledger

Elliott-Fisher Bookkeeping Machines are made to operate
on standard loose leaf ledgers, such as may be purchased
at any stationer's. No special books or systems are re-
quired for Elliott-Fisher Machines.

