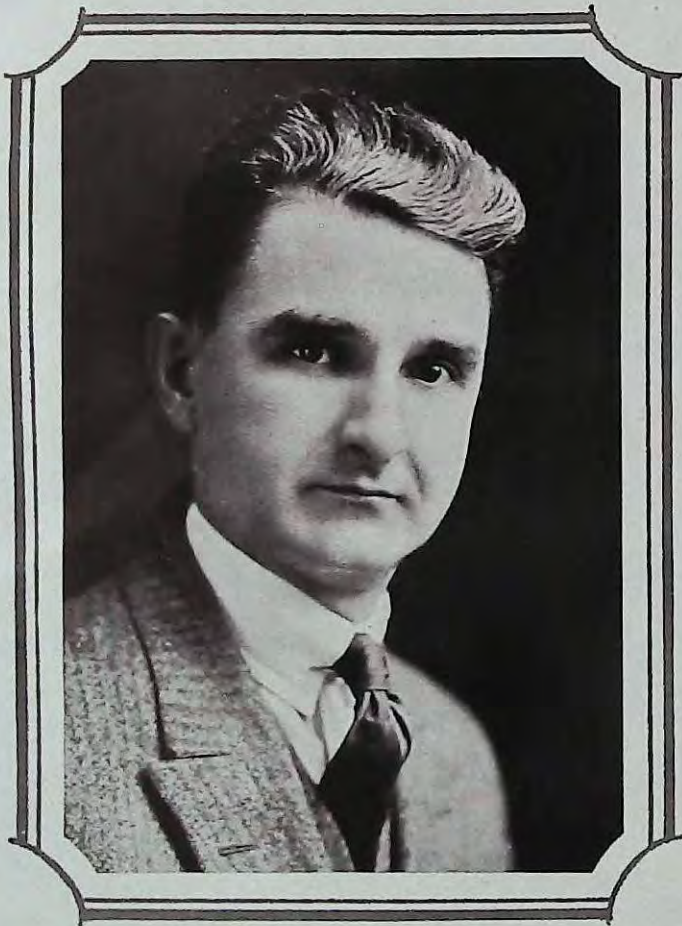




**Bargains**  
*in*  
*Standard Makes*  
**TYPEWRITERS**

International Typewriter Exchange  
231 W. Monroe St.  
Chicago

# Why I'm Smashing Typewriter Prices!



I'VE been identified with the typewriter business for nearly twenty years. Most of my time has been spent in the reconstruction end of the business—that is, in rebuilding and renewing typewriters. I know typewriters from the inside out. I, myself, have handled every make of typewriter on the market. I, with my own hands, have taken hundreds of typewriters apart. I KNOW typewriters. I know how each make is built. I know what goes into each. I know which are the best typewriters built.

It is only recently that I've gone into the business of selling typewriters to the public. Previous to this my business was renewing typewriters for other typewriter sales companies. I've done a lot of work for these companies. They came to me because they knew I had the experience, the plant, the equipment, and the right kind of typewriter mechanics.

A short time ago I decided myself to go to the public direct with my brand of rebuilt typewriters. I decided to do this because I saw what other companies were offering in rebuilt typewriters, and the prices they were asking. I knew I could offer a better article in the way of rebuilt typewriter. I knew, too, that by doing all my own rebuilding work, I could sell the individual direct at a price that would beat anybody's figures.

A handwritten signature in dark ink, appearing to read 'W. F. ...', written in a cursive style.

General Manager

# I've Selected Only the World's Five Standard Makes

These are finest late model Underwoods, Remingtons, L. C. Smiths, Woodstocks and Royals. These typewriters, as you will see from the description, have every modern improvement and convenience. A cheap typewriter, the same as any other cheap or inferior product or machinery, can only produce cheap results. If you expect the best results, you must use the best machinery. You owe it, therefore, to yourself to investigate these recognized world's standard makes in typewriters.

## I Handle Only Standard Makes

I HANDLE only certain makes of typewriters because I know these makes to be the best. I have no time for inferior typewriters, even though I could make a greater profit on them.

I really and truly rebuild every typewriter I handle. Repairing isn't rebuilding to me. I have to re-make or re-manufacture a typewriter before I call it "rebuilt."

I'm especially particular about the use of NEW parts. I believe in replacing an old with a new part wherever there is the slightest need for it. I can't see this thing of trying to repair or in any way "fix up" an old part when a new part will serve it much better.

My whole object in working on a machine is to make it a new machine. I want it to serve like a new machine—in every phase of operation. I want it to stand up like a new machine. I want it to look like a new machine.

Therefore I go to the extreme in this matter of rebuilding.

## New Parts Make a New Machine

I PROBABLY use more new parts proportionally than any other typewriter rebuilder. Indeed, you would think from a visit to my factory that I was actually manufacturing typewriters. No typewriter builder I know of goes into this rebuilding so thoroughly and so completely as I do.

When you get a typewriter from me, it is wholly new in so many parts that it is to all purpose a wholly new typewriter.

There are new parts inside and out—wherever replacement would be an advantage.

In addition, every machine I rebuild is given a new frame finish, just as a new machine. I have specially trained men for this refinishing.

Also, nickeled parts of the machine are renickeled, and the name of the machine is relettered.

In every respect, in other words, the machine looks, acts and wears just as good as a new machine fresh from the factory.

# Prices Slashed Now Lowest in History

Never before have such tremendous values been offered in typewriters. Ever since our early days, when the rebuilt typewriter industry was in its infancy 23 years ago, we have been pioneers in the field with a definite policy of *highest quality typewriters at the lowest possible price.*

Due to our great buying power, low operating costs and fair business dealing, we have not only become the largest typewriter rebuilders selling on easy-payments in the world, but also enjoy the reputation of selling at unheard-of-low prices.

## Nearly 20 Years of Fair Dealings

International Typewriter Exchange has been doing business, dealing direct with its thousands upon thousands of customers, for nearly twenty years — long enough to establish a reputation as a house of reliability, honesty and fair dealings. No business house today can survive keen competition without adhering to the golden rule of being fair to all.

## QUALITY! — SAVING! — SATISFACTION!

With our knowledge that has been enriched by years of experience in the typewriter industry, the practical knowledge of which are the best typewriters manufactured, we are able to offer you the greatest values of all times.

With utmost care we have selected only the highest-grade of typewriters — typewriters with a proven reputation behind them, and it is these machines that we rebuild with scientific care and exactness to offer you.

Remember, these typewriters shown and fully described on the following pages are the very highest-grade make typewriters obtainable — every make backed by years of success and indisputable quality. *We do not handle cheap, inferior or unknown brands.* This fact, alone should readily qualify our high position and earnest desire to render fair and satisfactory service to all our customers. It is our strongest guarantee.

## Our Guarantee Protects You!

Our guarantee fully protects each and every one of our customers. It gives you 100% protection on any typewriter you may select. We not only guarantee that your typewriter will reach you exactly as represented in our catalog but guarantee it to be satisfactory in every respect.

## 10 Year Guarantee

I give you a 10-year guarantee in writing, in the form of a legal, ironclad guarantee. Even the makers of my standard typewriters do not give you the guarantee I do. This shows the confidence I have in my work of typewriter rebuilding. I call your attention to the fact that every one of these typewriters included in this sale is guaranteed for 10 years. This fact should be impressive to you because other rebuilders only guarantee their typewriters for 5 years or less. I guarantee every typewriter to be free from any and all defects in material and workmanship, and to replace upon delivery to our factory any defective parts free during 10 years, the period of the guarantee.

## Every Typewriter Backed by 20 Year Reputation

In offering you these standard-make typewriters as shown and fully described on the following pages, we are offering the finest, high-grade typewriters made by nationally known manufacturers. Every make and model shown in this catalog has had years of satisfaction to its credit. Any typewriter you may choose is guaranteed to give perfect satisfaction or you don't have to keep it. We only sell on approval, you are the sole judge of the value and bargain you are getting.

Think of it!  
Only

**DOWN**

**Only \$1<sup>00</sup> brings any Typewriter  
for 10 Days FREE Trial**

Think of it — buying anyone of these wonderful typewriters at such a tremendous saving — further, you may have a year to pay for the typewriter — monthly payments so small that you scarcely miss the money (less than you can rent for). Never before such bargains as these. Never before such an opportunity to buy your choice of highest grade typewriters at such tremendous savings.

## **10 Days FREE Trial — at my risk**

I mean exactly what I say; I want you to try one of these famous typewriters right in your own home or office for 10 full days at my risk. You can do all the typing you want, you can put it to every comparison and test. I want you to see for yourself what a beautiful machine it really is. I also want you to see the neat, accurate work it does. Note the speed and ease of operation. I want you to compare it with any brand new typewriter regardless of price and see what a real bargain you have. In other words, you have 10 full days before you need decide whether you want to keep it or not. My free trial is a real trial. I take all the risk. The typewriter must speak for itself — must satisfy you absolutely in every respect or you don't have to keep it. There will be no one to influence you in your decision. You are to be the sole judge. If the typewriter does not satisfy you, if it does not fulfill your expectations — if you do not feel that it is a rare bargain, simply tell me so and I will take it back without question or quibble. Could any offer be more wide-open? Could any offer be made fairer? When I say "See and try before you Buy," that is the most liberal offer I could possibly make.

## **Over a Year to Pay — SMALL MONTHLY PAYMENTS, LESS THAN RENT**

Furthermore, my liberal "full year to pay plan" makes it still easier for everyone to own one of these superb typewriters. Even at these slashed prices I don't ask you to pay the price in a lump sum. I don't ask you to pay a big sum at any time. I make the matter of payments so easy that you don't miss the money. Only a few dollars a month pays for any typewriter you purchase from me. I stretch the payments over a year's period. And *I charge no Interest*. You simply remit the small monthly amounts due each month, and while you are paying for the typewriter you have the full use of it all the time.

# UNDERWOOD No. 5

*At Lowest  
Prices Ever Quoted*

This world-famous Underwood No. 5 at the unbelievable low price and easy terms surely makes it a wonderful bargain. The Underwood is without question a leader in typewriters. Its wide popularity is evidenced by its ever greater demand by those who use and really know good typewriter performance. We highly recommend it for all general use, knowing it will give excellent service and satisfaction.

## All Modern Improvements

The Underwood is fully equipped with every modern equipment including two-color ribbon, back spacer, automatic reverse, stencil cutting device, tabulator, marginal release key, shift lock, and standard keyboard writing 84 characters. As a visible writer the Underwood is outstanding. It can be used for correspondence, billing or manifold work.

## Save Over Half

These high-quality, late-model Underwoods No. 5 are completely rebuilt and refinished to operate and look like brand new. They have the up-to-date improvement the same as any new Underwood selling for \$100 and more. Yet our price is almost half-price, and we sell on easy monthly payments besides.

## 10 Days Free Trial

By selecting this Underwood you can count on getting an exceptional value. But we don't ask you to take our word for it. Try it 10 full days free and be convinced. Compare it to any other make and you will be satisfied that you have a real bargain. Send only \$1 as indication of good faith with your order. Then pay the balance on our easy monthly terms if you decide to keep the typewriter.

## 10 Year Guarantee

The Underwood No. 5 is guaranteed in writing to operate exactly as we claim for it and to give perfect satisfaction or your money cheerfully refunded. We guarantee it to be free from all defects in material or workmanship and to replace any defective part free within 10 years.



**\$100**  
DOWN  
A FULL  
YEAR  
TO PAY

International Typewriter Exchange — Chicago, Ill.

# ROYAL No. 10

*High Quality  
at a Low Price*

The exceptionally low price we are offering this Royal No. 10 for certainly makes it a bargain you can not afford to overlook. Its outstanding features plus its wonderful operating qualities place it in an enviable position in the typewriter industry. Anybody who has ever owned or operated the Royal claims there is no other typewriter its equal. If you are looking for a high-grade typewriter at a cheap price you can't go wrong by selecting the Royal.

## All Modern Improvements

The Model 10 is the very latest model manufactured. Contains two-color ribbon, back spacer, automatic reverse, full standard keyboard, 84 characters; every modern feature, used by the largest of corporations. Can be used for correspondence, card writing, label writing, billing, statement work, and I personally recommend this as being one of the best all-round office models.

## An All-Round Typewriter

The Royal No. 10 has established a separate and distinctive place for itself in the typewriter field. Its standard keyboard arrangement and light, quick touch make it extremely fast and easy to operate. The Royal, like the Underwood is one of the leading standard-make typewriters today. As a "real value" at a big bargain, we can not praise it too highly. Send only \$1 deposit for a 10 day Free Trial. Balance on easy terms.

## 10 Year Guarantee

The Royal No. 10 is guaranteed in writing to operate exactly as we claim for it and to give perfect satisfaction or your money cheerfully refunded.

We guarantee it to be free from all defects in material or workmanship and to replace any defective part free within 10 years.



**\$100**  
DOWN  
A FULL  
YEAR  
TO PAY

# REMINGTON No. 12

*At a Remarkable Saving*

Remington Typewriters have always been recognized as one of the finest machines ever built. Its superb design and careful construction throughout gives extra years of long, hard wear. Thousands of users today enthusiastically endorse the Remington as being the greatest typewriter of all. While our price is extremely low, quality has not been sacrificed in the least.

## All Modern Improvements

It contains all the late features such as self-starter, stencil cutter, visible writer, universal keyboard, 84 characters, two-color ribbon, back spacer, automatic ribbon reverse, shiftlock key, marginal stops, variable platen for writing on ruled paper, inbuilt tabulator for billing purposes, etc., etc. Truly, it is the latest and greatest value I have ever had to offer.

## Built for Long, Hard Service

The perfect satisfaction and long wearing qualities of the Remington are built right into the typewriter. Extreme precision and care in designing and assembling every piece that goes into the making of the Remington is the reason they are able to stand up under the most severe usage year after year. Nothing has been overlooked that would improve this typewriter. From the raw material to the finished machine, the utmost care has been taken. It is real quality throughout and will give you years of trouble-free and satisfactory service.

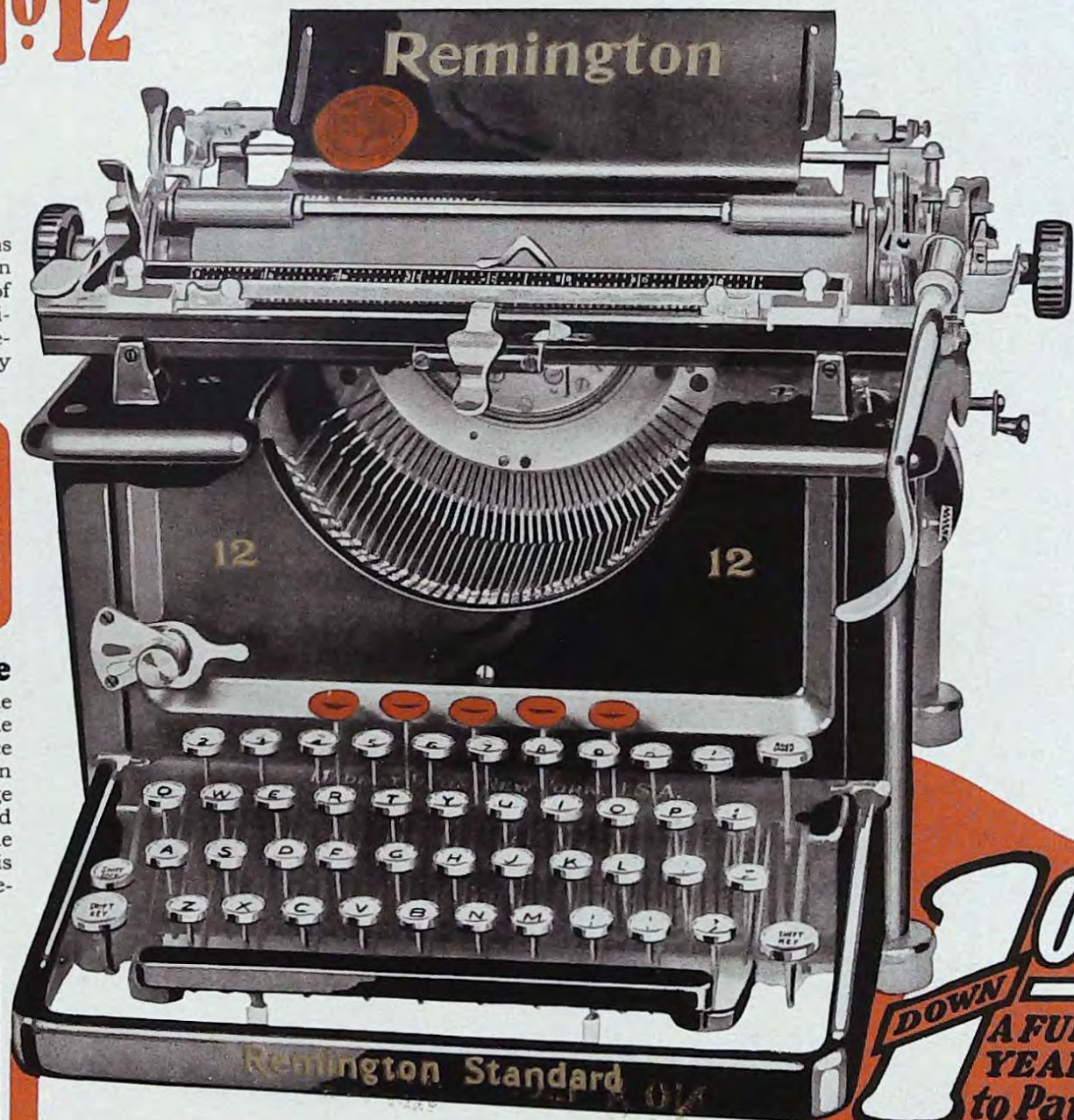
## 10 Days Free Trial

Considering the high quality of the Remington No. 12 that is built right into the typewriter, our price is unbelievably low. A 10 day free trial in your own home or office will convince you of this real bargain. Send only \$1 with your order and then pay the balance in twelve small easy monthly payments.

## 10 Year Guarantee

The Remington No. 12 is guaranteed in writing to operate exactly as we claim for it and to give perfect satisfaction or your money cheerfully refunded.

We guarantee it to be free from all defects in material or workmanship and to replace any defective part free within 10 years.



**700**  
DOWN  
A FULL  
YEAR  
to Pay





# L.C. SMITH No. 8

*At a Sensational Value*

The highly exclusive features and up-to-date improvements built into the L. C. Smith typewriter that give it such great endurance enable us to highly recommend this machine to you. L. C. Smith typewriters have a long record for trouble-free, satisfactory service and wear. For all-round, general purpose use, the L. C. Smith will serve perfectly. Our low price in no way indicates the quality of this typewriter.

### Many Exclusive Features

Model No. 8, L. C. Smith & Bros. Silent Model. Very late manufactured visible writer, universal standard keyboard, 84 characters, two-color ribbon, automatic ribbon reverse, back spacer, stencil cutting device, inbuilt tabulator, ball bearing throughout.

### A 'Real' Value

Here is ample evidence of our ability to offer you low, money-saving prices. Where could you find a high-grade, standard-make typewriter like the L. C. Smith at our ridiculously low price. All we ask is that you give this machine a 10 day free trial and satisfy yourself of its real value. Just send \$1 with your order. Then if you keep it, pay the balance in twelve small, easy monthly payments.

### 10 Year Guarantee

The L. C. Smith No. 8 is guaranteed in writing to operate exactly as we claim for it and to give perfect satisfaction or your money cheerfully refunded.

We guarantee it to be free from all defects in material or workmanship and to replace any defective part free within 10 years.

**\$1 DOWN**  
**A FULL YEAR TO PAY**

**No. 8 L.C. SMITH & BROS. TYPEWRITER CO. No. 8**  
MADE IN SYRACUSE, N.Y. U.S.A.

# WOODSTOCK No 5

## At Radically Reduced Prices

Here is the very last word in typewriter perfection. The Woodstock No. 5 is by far the most satisfactory and popular model that has ever been offered. Each Woodstock is given extreme care and attention in its manufacture to insure years of dependable service. It has many distinctive features which make it highly popular over any other make of typewriter. To make this a big seller, we have priced this machine at less than half what the manufacturer originally sold them for.

### All Modern Improvements

The Woodstock is provided with the standard universal single shift keyboard, consisting of forty-two keys, two characters to each key, giving a total of eighty-four characters. This arrangement became the standard because it offered definite and positive advantages over arrangements of keyboards once advocated as rivals. In visibility, in ease and smooth quietness of operation, in quality of work, in durability under hard usage — in all these features, the Woodstock is the "super-supreme typewriter of the day."

### Quality — the very Highest!

The extremely low price we are offering the Woodstock No. 5 for certainly makes it a "real buy" of a life-time. A 10 day free trial of this high-grade typewriter will convince you of its superior merits, ease of operation and sturdiness of construction. Remember, the Woodstock typewriter is one of the big standard "Five." It is universally popular for all general office, personal correspondence and billing work.

### 10 Day FREE Trial

We strongly recommend that you give this famous Woodstock a 10 day free trial. Simply send \$1 with your order. If satisfactory, pay the small balance in twelve easy monthly payments.

### 10 Year Guarantee

The Woodstock No. 5 is guaranteed in writing to operate exactly as we claim for it and to give perfect satisfaction or your money cheerfully refunded. We guarantee it to be free from all defects in material or workmanship and to replace any defective part free within 10 years.



**100**  
DOWN  
A FULL  
YEAR  
to Pay



### Corona Portable

In the highly perfected Corona of today is embodied the finest technical knowledge in this branch of the typewriter industry—knowledge gained during a quarter of a century of building portable typewriters.

Corona offers you not only those features essential to a portable—such as light weight, compactness and sturdy construction; but practically all the operating conveniences of the larger office typewriters, i. e., standard 4-row keyboard; ten-inch carriage; self-spacing carriage return; 12 yard self-reversing two-color ribbon; variable line spacer; platen knobs on both ends of carriage; back spacer on keyboard.

*See order blank for special prices and terms.*



### Underwood Portable

The Underwood Portable, like the Underwood Standard Size Machines, possesses many extra and standard features found in no other make. It has the same 4-row standard keyboard as full sized machine; quiet, quick action type-bar; unusual speed in operation; regular full-sized carriage; type-bar and segment control the point at which type-bar touches the printing surface; reduced vibration—roller and ball bearing throughout; strongly built on straight, simple lines to withstand long, hard service. Exceptionally light and compact.

*See order blank for special price and terms.*

# PORTA

## All Bra

Today, Portable Typewriters are more popular than ever before. Their highest degree of refinement with standard arrangement of Keyboard together with their light weight and compactness makes a definite place in the typewriter field for them. Thousands of people who have *only occasional need* for a typewriter find a portable answers their requirements perfectly. For traveling salesmen, personal correspondence, short story or scenario writers or wherever the user has need to carry a typewriter from place to place, the portable gives satisfaction.

#### Standard Keyboard Arrangement



With the standard four-row keyboard arrangement and all other points of merit and up-to-date features of the full-sized type-

# PORTABLES

## and New

writer, the portable is highly recommended as a perfectly satisfactory typewriter for those having need for only occasional work or to take a typewriter to the work. Only the highest quality of material and workmanship are built into these portables, insuring long usage and clean, neat work.

### Lowest Prices Ever Quoted

We have cut the price of these standard make portables to the very lowest possible price. Lower than ever before quoted, yet they are all brand new late models in their original shipping case.

All portables come in a beautiful leatherette carrying case as illustrated to the right. This handy case not only is of great convenience but a benefit in protecting your portable from dust and breakage while not in use.



Carrying Case included Free with all Portables

### Royal Portable

The Royal Portable is designed and built with the same care and sturdiness as the full sized business model. It has the full-size 4-row standard keyboard; full visible writer with the same smooth, elastic touch of the large model. The carriage movement, line spacer, margin stop, ribbon mechanism, tabulator and other exclusively patented features are of the same careful design and principle as found in the large machine, thus insuring perfect service and satisfaction. Exceptionally light and compact — yet strongly built throughout.

*See order blank for special price and terms.*



### Remington Portable

The new Remington is the only portable with perfect visibility. It has all that could be needed to make it a perfect writing machine. Among its many special features are standard 4-row keyboard, type-bars in position for instant use, new paper bail (adjustable), carriage return and line spacer — larger and easier to reach, carriage lock — protects machine from accident or misuse, margin release on the keyboard for handy use at all times; paragraph key, and streamline body sturdily built for long usage yet only one-fourth the size and weight of a standard machine.

*See order blank for special price and terms.*



**EXTRAORDINARY  
BIG VALUE**

# Remington No. 10

*At Amazing Price Reduction*

Here is positively the greatest money-saving value ever offered in typewriter history. Never before has this fine, high-grade Remington No. 10 been sold at so low a price. Neither can you buy a better machine for the money than one of these popular, world-famous Remington No. 10 machines. Truly it is a real bargain for all times.

This model Remington, like all other Remington products, is sturdily constructed of the finest material and workmanship, insuring perfect satisfaction and years of long, hard usage. It has been completely rebuilt and handsomely refinished in original colors to operate and look like new.

## Look at These Features

It contains all late features such as: self-starter, stencil cutter, visible writer, universal keyboard, 84 characters, two-color ribbon, back spacer, automatic ribbon reverse, shift-lock key, marginal stops, variable platen for writing on ruled paper, inbuilt tabulator for billing purposes. This is one of the most durable and leading standard machines being sold.

## 10 Days FREE Trial

If you are looking for a good standard-make typewriter at an exceptionally low price, we strongly recommend that you accept our 10 day free trial offer and become convinced of the wonderful bargain this typewriter really is. This model Remington has many of the latest, up-to-date features and conveniences and is a fully dependable typewriter in every respect. Its world-wide reputation and general endorsement by the largest business houses everywhere as an all purpose machine is your best guarantee of satisfaction.

Send for a 10 day free trial at once! Simply accompany your order with \$1 deposit and if you are pleased with your bargain at the end of 10 days free trial, then pay the extremely low price in small, easy monthly payments evenly divided over a whole year.

## 10 Year Guarantee

The Remington No. 10 is guaranteed in writing to operate exactly as we claim for it and to give perfect satisfaction or your money cheerfully refunded.

We guarantee it to be free from all defects in material or workmanship and to replace any defective part free within 10 years.



# A Real Bargain

## Underwood No. 4 At Lowest price for all Times

This world-famous Underwood No. 4 writes 76 characters, otherwise just like the No. 5, at the rock-bottom price we are asking makes it the greatest bargain ever known in the typewriter industry. Just think of it — getting a superb standard make Underwood No. 4 at far less than half the regular price originally asked by the manufacturer — that's what makes this such an exceptional value. You never have and you never will have a chance to equal our price on this machine again. This is one of the most popular models ever built.

### Modern Improvements

The famous No. 4 Underwood Standard Typewriter equipped with every modern equipment including two-color ribbon, back spacer, automatic reverse, stencil cutting device, tabulator, marginal release key, shift lock and standard keyboard writing 76 characters. On this keyboard many of the world's speed records in typewriting have been made.

As a general all-purpose typewriter at an extremely low price, this value can not be beat. Completely rebuilt and refinished like new. Send only \$1 with your order. If, after 10 days trial, you want to keep the Underwood, simply pay the special low price in small, easy monthly payments evenly divided over a whole year.

### 10 Year Guarantee

The Underwood No. 4 is guaranteed in writing to operate exactly as we claim for it and to give perfect satisfaction or your money cheerfully refunded.

We guarantee it to be free from all defects in material or workmanship and to replace any defective part free within 10 years.



**\$1.00**  
DOWN A FULL YEAR TO PAY

# How to Select the Make of Typewriter and Style of Type Best Suited to Your Need

**Durability** depends largely upon the the mechanical principles of structure and design, as do the materials entering into the construction and skill and care exercised in manufacturing the typewriter. Every minute part, every piece, entering into any one of these typewriters which I rebuild must pass the most rigid inspection and when the completed typewriter passes the

## This is a Sample of Elite Type

The typewriting below shows actual size and style of Elite type. This type face which is a bit smaller than the Pica type shown to the right, is particularly adapted to personal correspondence, manuscripts, etc. Many prefer this Elite type face for their home work and social correspondence, legal documents and other printed matter where particularly neat work is desired. There are twelve characters to the inch in Elite type.

This is actual size of ELITE type. You have your choice of ELITE or PICA type on any model you may select.

## Every International Typewriter Comes to You Complete

**Nothing EXTRA to Buy!**

Every International Typewriter, regardless of which make or model you select, comes to you fully complete including book of instructions. Even a complete set of office supplies are included with each typewriter. There is absolutely nothing else to buy. You are ready to use and enjoy your typewriter from the very first day you receive it.

## All These Supplies FREE!

Stationery	Paper Clips (Box)
Spring File Clip	Stenographer's Note Book
Pen and Pencil Stand	Finger Stall (Rubber)
Band Dater (Adjustable)	Eraser and Brush (Combination)
Ink Pad	

final inspection test its durability is assured and our guarantee is your complete protection.

**Ease of Operation** — Reduces physical effort and invites greater and better production with far less fatigue. This advantage alone is a big point to consider when buying a typewriter. International are known for turning out smooth running machines.

## This is a Sample of Pica Type

The typewriting below shows actual size and style of Pica type. This type face is particularly well adapted to general business uses and every day correspondence. Large railroad offices, corporations, etc., find this type face a little more popular for billing, invoicing and addressing. The Pica type is a bit larger and more open in face than that of the Elite type as shown to the left. There are ten characters to the inch.

This is actual size of PICA type. You have your choice of PICA or ELITE type on any model you may select.

# *I Teach You Speed Typewriting* **FREE**

## **Famous Van Sant System** (Touch Typewriting)

**Quickly qualifies you as a Private Secretary or Stenographer with Pleasant Work and Steady Earnings.**

The famous VanSant System of Touch Typewriting (homestudy course) is one of the leading courses in use today. Business colleges and commercial schools all over the country use and recommend this new, standard, highly efficient system. Business houses everywhere are rapidly giving preference and high salaries to VanSant trained stenographers and secretaries.

With this amazingly simple system anyone, even a child, can soon become an efficient operator on the typewriter. The VanSant System is so extremely simple and natural in its principle and methods anyone can make wonderful progress. Each of the nine complete lessons are carefully illustrated and written expressly for home study work.

## **Famous Van Sant System Favored in Business Everywhere**

The VanSant Course in Touch Typewriting is practically the only course of its kind that trains anyone to be an expert typist in a few weeks. It actually fits you for private secretarial and stenographic work in any business or office the same as would a whole school year in any business school.

This complete (Homestudy) course in nine (9) lessons, which are simply written and fully illustrated, comes to you absolutely free with your typewriter. This course alone is worth many dollars to anyone using the typewriter.





# Notice *The Fine Work*

ORIGINAL

Mr. Wm. C. Clausing, Gen. Mgr.  
International Typewriter Exchange  
Chicago, Illinois

My dear Mr. Clausing:

I want to take this opportunity to not only thank you for sending me this splendid typewriter, but also to let you know that my machine does the nicest work I have ever seen. Honestly, the carbon copy is often mistaken for the original, it is so clear and perfect.

Just for fun I am enclosing both the original and copy to you now so that you may actually see and judge for yourself.

With my very best regards, I remain

Cordially yours,

*J. A. Wilson*

CARBON COPY

ity to not only  
endid typewriter,  
achine does the  
stly, the carbon  
l, it is so  
the original  
tually see

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THE perfect press work of these standard make machines is a constant joy to every owner. Their beautiful work makes them stand out as super-fine writing machines.

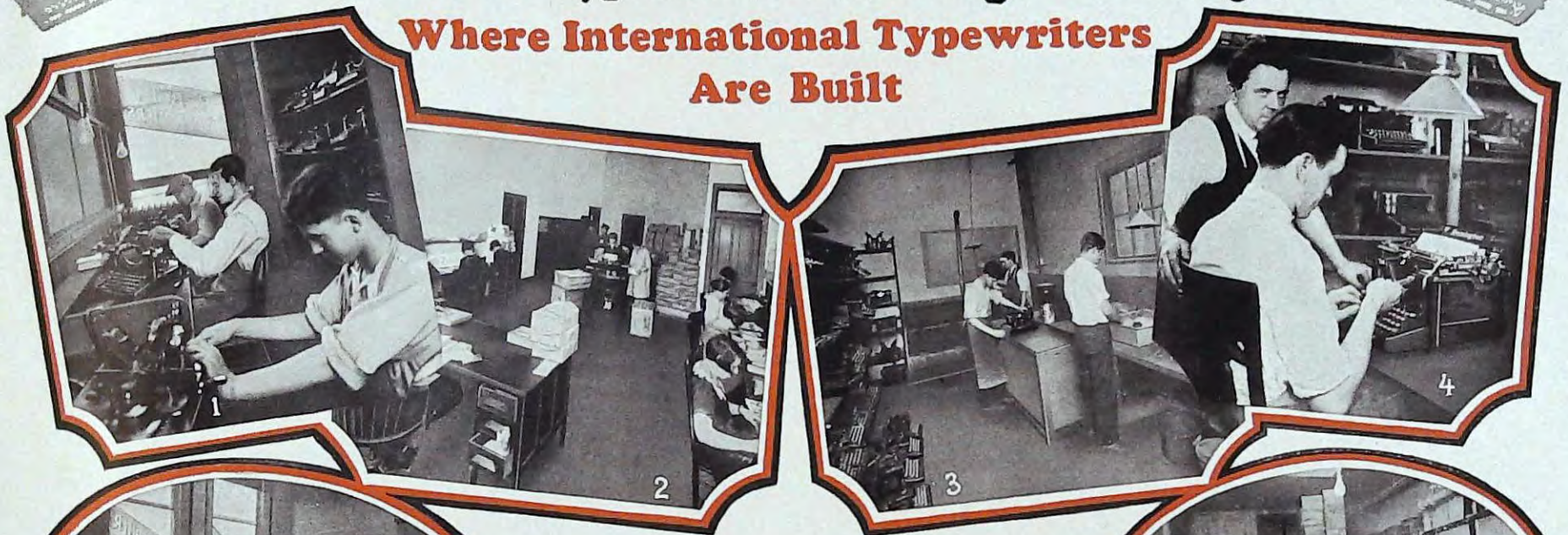
The competent typist realizes that clear cut typewritten work is their best asset. The perfect press work of these typewriters therefore not only is a pleasure to the typist but for the one who reads the work as well.

The International typewriters are known for their quality of workmanship. If you select one of these fine typewriters you can't go wrong.

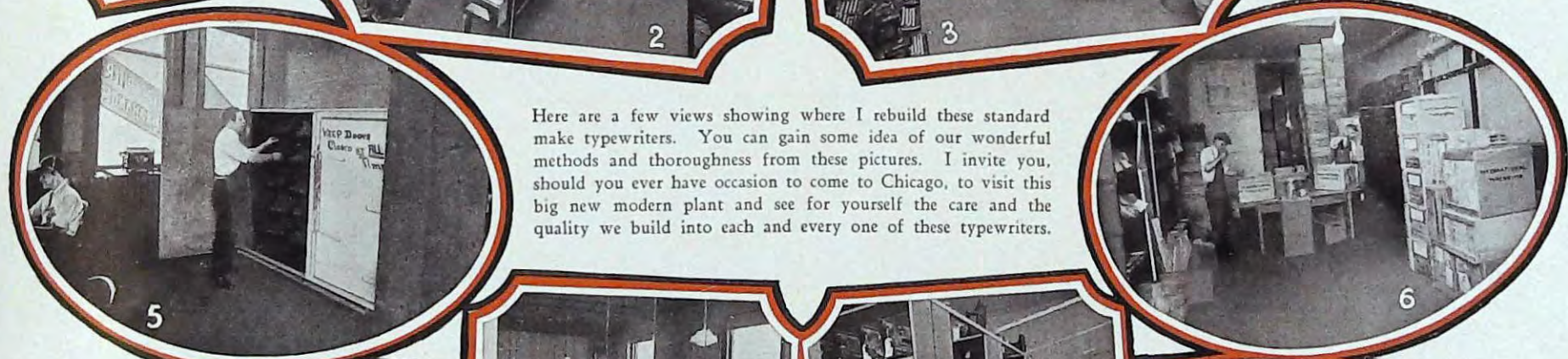
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# International Typewriter Exchange — Chicago, Ill.

## Where International Typewriters Are Built



Here are a few views showing where I rebuild these standard make typewriters. You can gain some idea of our wonderful methods and thoroughness from these pictures. I invite you, should you ever have occasion to come to Chicago, to visit this big new modern plant and see for yourself the care and the quality we build into each and every one of these typewriters.



- 1—Dismantling Room
- 2—Mailing Room
- 3—Cleaning Room
- 4—Inspecting Room
- 5—Enameling Room
- 6—Shipping Room
- 7—Gen. Manager's Office
- 8—Rebuilding Room
- 9—Stock Room
- 10—General Office

# 25,000 Satisfied Users

## and what they say =

Dear Sir: Oct. 4.  
I received your typewriter and I am well pleased with it. It is in perfect condition. I would like to pay it all but I just can't afford it now. After this payment I will pay as much as I can each month so I can pay it off as fast as I can.  
E. Cox,  
766 Division St.,  
Camden, N. J.

Dear Sirs: Rome, Ga., Sept. 23.  
I received my typewriter yesterday and am pleased with it very much. It seems to be in perfect condition although I have not tried it very much yet.  
Yours truly,  
C. C. Walker.

Dear Sir: New River, Fla.  
Sept. 28.  
I received the typewriter on the 23rd of September. It was in perfect condition and is doing good work. The payments come due September 30. I have decided that if you can and will wait until October 8, 1926, I will send you a money order for the total amount.  
Yours very truly,  
Guy Andrews.

Dear Sirs: Ontario, Wisconsin  
Sept. 18.  
I received the typewriter a few days ago. Machine is all Okeh and is more than I expected for the money. Enclosed find check for \$10.00 to apply on purchase and will finish paying balance by monthly payments as per former agreement.  
Yours very truly,  
J. A. Hickok.

Dear Sirs: McRae, Ark.  
Oct. 14.  
Just a few words to let you know that I have received the typewriter I ordered from you. I found the machine in good writing shape in fact it is better than I thought it would be. I am very well pleased with it. In fact I believe I got a good bargain in the machine.  
Will do my best to make all of the payments regular. And it is possible that I may want to pay it out in three or four payments.  
Very cordially yours,  
R. V. Horton.



### International Typewriters Used All Over the World —

**I**T IS a literal fact that International Typewriters are used all over the Globe.

Not only in thousands and thousands of cities and towns throughout the United States, Canada and Mexico will you find International Rebuilt Typewriters in daily use, but in hundreds upon hundreds of foreign cities as well.

Dear Sirs: Bremen, Ohio  
Sept. 29.  
I don't think that I need the ten free days on my typewriter, as I am more than pleased with it, so I am sending you the first payment of three dollars (\$3.00).

I was surprised at your promptness in sending the machine. I ordered it on Tuesday evening and on Friday afternoon I was looking at the machine. This is the fastest that I ever received anything from Chicago.

But what surprised me most was the typewriter. It looked just like a new one, and when I tested it for writing I found that it worked just like new. Everyone thought that I had a new typewriter, but when I told them that it was a rebuilt one and what it cost, they could hardly believe me.

I work in a Railroad office as expense clerk, and use a typewriter almost all the time making from three to five copies of Waybills, and the machine sure does the work.

In closing I will say that I will always speak up for the International Typewriter Exchange, the house of Good Bargains and Prompt Service.

Yours very truly,  
J. W. Keller.

Dear Sirs: Indianapolis, Okla.  
October 16.  
After the first two days of my testing and trying the typewriter thoroughly I have decided that I couldn't ask for one cheaper, so enclosed you will find money order for \$4.00 which you state should be paid at the end of the ten days' free trial. My experiences with typewriters convinced me that I didn't need ten days' trial on the machine to decide whether I wanted it or not.  
Yours very truly,  
Simon Ford.

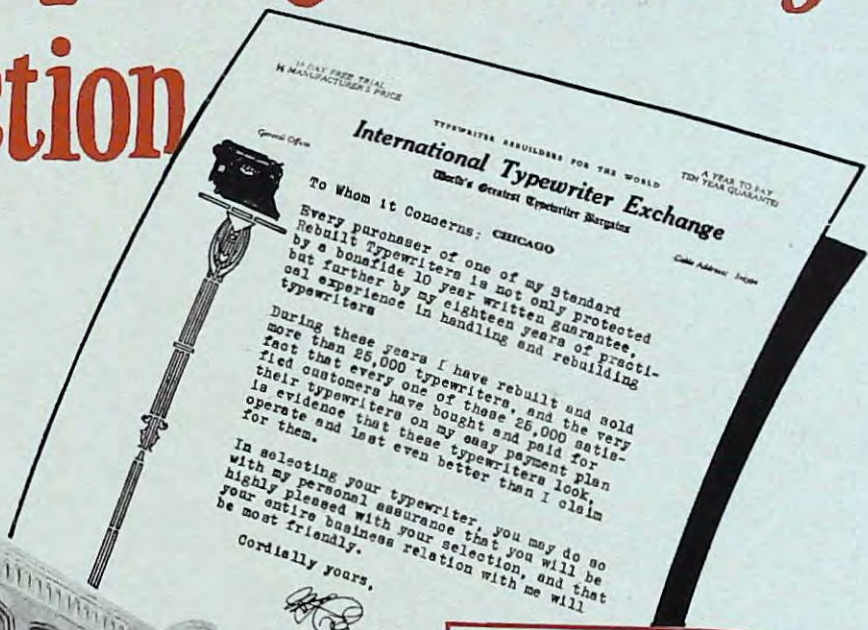
Dear Sirs: Bridgeport, Ill.  
October 16.

I want to thank you for the promptness with which you handled my order. The machine came in today all Okeh. It is all that could be expected. Everyone who saw it thought it was a brand new machine.

I am sure our relationship will be pleasant. I will mail you checks promptly.

Cordially yours,  
J. B. Jones.

# Our Responsibility is Your Guarantee of Satisfaction



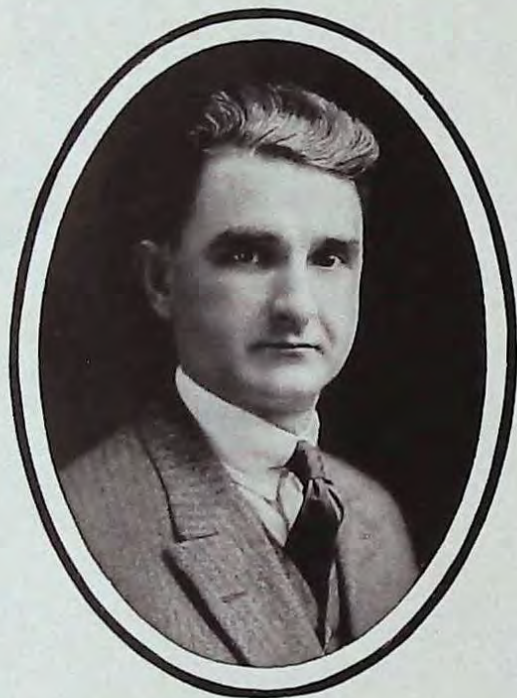
## I Am Proud

of my new modern typewriter rebuilding plant as shown to the right. When I first started in I did all the work myself in one small room. Now I have the largest typewriter rebuilding plant in the world handling all standard makes of typewriters. In this plant I employ every modern method of typewriter building principles so that my rebuilt typewriters will virtually be as good as brand new in every respect.

Our typewriter rebuilding and refinishing plant is modern in every respect. Even our entire force of typewriter mechanics are highly skilled in the art of re-building typewriters to look and operate like new. We always use genuine new parts in our rebuilding methods.

## I Am Proud

of the enviable reputation I have built up during the past eighteen years among our more than twenty-five thousand satisfied customers. When I first started rebuilding typewriters years ago, I applied the Golden Rule to my business and am proud to say I have adhered to it ever since. It not only is the foundation of my success, but also gives me the great pleasure and satisfaction of knowing that I am delivering honest value for your honest money received.



# Now — It's Up to You

IF I may be permitted to use the slang of today, I've absolutely "placed my cards on the table face up."

Step by step I have shown you through my big modern typewriter rebuilding plant. I have told you of my policies and achievements, what I have done to

revolutionize the typewriter industry and what I hope to do in the future.

I have told you how completely and thoroughly I rebuild each and every one of my typewriters and how I back them up with a ten year written bond guarantee.

I have further explained my easy payment plan and terms—so low in cost that they are actually less than you would have to pay on rent.

*Now, it's up to you*—are you going to pass this exceptional opportunity by, or will you *act and act Now?*

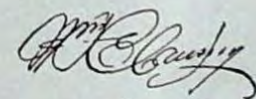
I have shown you the great savings you make by selecting one of our "big five" Standard makes.

I have told you how carefully we rebuild these typewriters so as to actually make them equally good as new in every respect—*Looks, action and lasting qualities.*

But all this valuable information won't be worth the paper it's written on unless you decide to take action and take it quick.

I have been perfectly frank with you. I have submitted nothing but facts—the indisputable truth. That is all I can possibly do or say.

The decision *now* rests with you. Whether you are a person of decision and action, ready to grasp an exceptional opportunity when it comes along rests entirely within yourself. It's the person who "strikes when the iron is hot" who succeeds and forges ahead in this world. And remember, on my liberal 10 day *free* trial offer you have everything to gain and nothing to lose. My free trial is a real free trial and if after you have tried and tested out the typewriter you choose for full ten days you are not more than satisfied, simply send it back and you won't be out one cent. You, yourself, are to be the sole and final judge.

  
General Manager

# INTERNATIONAL TYPEWRITER EXCHANGE

*World's Greatest Typewriter Bargains*

231-233 WEST MONROE STREET

*Chicago*

Dear Friend:

When I receive a friendly letter, like yours, asking for my catalog, I always like to answer your request personally, also take the opportunity to thank you for the privilege of telling you how and why I'm smashing typewriter prices.

Of course it is needless for me to say that our beautiful new catalog, which is just off the press, fully explains and shows every typewriter complete. As you will note - each of the world's five recognized standard makes is shown in full colors - exactly as they look after I have rebuilt them. I have also taken great care in explaining clearly my 10 day free trial offer and easy payment plan. So many times folks wanting to buy one of my typewriters can't believe that I really send the machines out on a wide-open 10 day free trial. Then, too, many others can't understand that my "\$1.00 Down And It's Yours" easy payment plan actually means just what it says. So I have also gone to the extreme in explaining these points. Don't forget - I send any typewriter you choose on 10 Days FREE TRIAL on my \$1.00 DOWN AND IT'S YOURS easy payment plan.

In this catalog, too, I thought it wise to tell just how and why I am able to offer such wonderful high-grade typewriters - the world's best - all complete rebuilt and beautifully refinished like brand new, at so low a price. It does hardly seem possible, but after you have read the interesting story of my nearly twenty years in the typewriter business, you will readily realize how I am able to accomplish it all. I set out to smash typewriter prices and that's exactly what I'm doing. I also took up the subject of which typewriter is best suited to each and every particular need and how to select the proper type style for your work. This should prove to be a big help to you in selecting your typewriter.



And right here, before I forget it, I want to say that in selecting your make of typewriter, you may do so with my personal assurance that the typewriter you select will be all I claim for it. And if you have

**LARGEST INSTALLMENT DISTRIBUTORS**

the slightest bit of doubt in your mind about getting a good machine, just write me a personal letter telling me the make of typewriter you want and I'll pick you an extra fine machine, myself. Can anything be fairer than that?

Also, Standard Make Portables - all brand new in the very latest models - are shown in this catalog at new prices and easier terms than ever before offered. Please note - if you are interested in a portable typewriter - that I am offering only the finest standard makes with up-to-date improvements and all with 4-row standard keyboard exactly as on the full-size office models. Remember - although these portable typewriters are made with the same careful precision and accuracy of the standard size office models - yet they have not the sturdy endurance for long, hard daily service that the office models have. Portable typewriters are intended for occasional or personal correspondence work such as during traveling or special work out of the office. A fine leatherette carrying case is included free with all portables.

When I started dictating this letter I only intended to say a few words because I felt that you were deserving of a little extra personal attention, but now I realize I have written to you as if you were an old friend. However, before I close, I just want to say one more thing - don't put off sending for your typewriter until after these extra fine machines are all gone. If you've ever wanted to own a world's standard make typewriter, here's your chance - and at a saving of more than half the regular price. Just fill out the handy enclosed 10 day FREE trial order blank - indicating the make of typewriter and style of type you want - and mail it with your check or money order for only \$1.00, NOW. I'll ship your typewriter to you at once.

I'll be looking for your immediate reply.

Very sincerely yours,

INTERNATIONAL TYPEWRITER EXCHANGE



MANAGER.

P.S. I still have a few complete sets of the Famous Van Sant System of touch typewriting. If you get your order in right away I'll see that you get a complete set (neatly bound) with your typewriter FREE.

# 10 DAY FREE TRIAL ORDER BLANK

**Send Only \$1.00 Deposit**

Form C-1

## COMPLETE COURSE OF TOUCH TYPEWRITING FREE

Date.....

International Typewriter Exchange,  
231-233 W. Monroe St., CHICAGO, ILLINOIS

I wish to take advantage of your liberal 10 days' free trial offer on the typewriter I have marked below, and hereby authorize you to ship me same (F. O. B. Chicago) for 10 days' free trial.

**GUARANTEE**—It is understood that your usual 10 year Guarantee covers this Machine. Defective workmanship and material to be repaired or replaced upon delivery to your factory.

I am enclosing \$1.00 deposit as an indication of good faith, with the understanding that, if I am not perfectly satisfied with the typewriter, I may return it within 10 days after delivery and you will refund my deposit, thereby releasing myself from all obligations.

If I keep the typewriter beyond the 10-day trial period, it is understood that I am perfectly satisfied with my purchase, and agree herewith to pay you on your easy payment plan, according to the terms specified below.

When I have completed payment in this manner the typewriter shall become mine, but until then the title is to remain yours, and all payments made or due are to be considered as rental. If at any time my rental is in arrears, I agree to return the typewriter express prepaid or pay all attorney fees and court costs for the recovery of your property on demand.

This is actual size of Elite Type. You have your choice of Elite or Pica type on any model you may select.

**Your Choice of either PICA or ELITE type furnished.**

This is actual size of PICA type. You have your choice of PICA or ELITE type on any model you may select.

Mark X Before Make of Typewriter You Want.	Cash Price	Monthly Payments	Time Payment Price
<input type="checkbox"/> No. 5 Underwood Standard.....	44.90	3.50 per mo. until	49.90 is paid
<input type="checkbox"/> No. 12 Remington, Latest Model Number.....	44.90	3.50 " " "	49.90 "
<input type="checkbox"/> No. 10 Royal Standard.....	44.90	3.50 " " "	49.90 "
<input type="checkbox"/> No. 8 L. C. Smith & Bros. Ball Bearing.....	39.90	3.00 " " "	44.90 "
<input type="checkbox"/> No. 4 Underwood Visible.....	39.90	3.00 " " "	44.90 "
<input type="checkbox"/> No. 5 Woodstock, Late Improvements.....	39.90	3.50 " " "	44.90 "
<input type="checkbox"/> No. 10 Remington Stand. Visible, Latest Model 10.....	39.90	3.00 " " "	44.90 "

[All Brand New]	PORTABLES	[Up-to-Date Models]		
	Cash Price	Down Deposit	Monthly Payment	Term Price
<input type="checkbox"/> Underwood Portable.....	\$52.50	\$15.00	\$5.00	\$57.50
<input type="checkbox"/> Remington Portable.....	52.50	15.00	5.00	57.50
<input type="checkbox"/> Royal Portable.....	52.50	15.00	5.00	57.50
<input type="checkbox"/> Corona Portable.....	52.50	15.00	5.00	57.50

### Send \$1.00 Deposit With This Order

Sign With Pen and Ink—(Printed or Typewritten Signatures Not Accepted)

Mr., Mrs or Miss.....

Street or No. or R. F. D..... Post Office.....

Shipping Point..... State.....

Occupation..... Employed by..... How long.....

Employer's name and address.....

Age..... Married..... Race..... Own Real Estate..... Do You Rent.....

How long have you lived at present address..... Where did you live before.....

Have you ever had credit extended you before.....

Give name and address of company extending credit.....

Give Name of One Business Acquaintance and one Old Friend as Reference

Name.....

Street Address..... Town..... State.....

Name.....

Street Address..... Town..... State.....

If under 21 years of age have mother, father, or guardian fill out the above.