

# THE OLIVER TYPEWRITER COMPANY

MANUFACTURERS OF

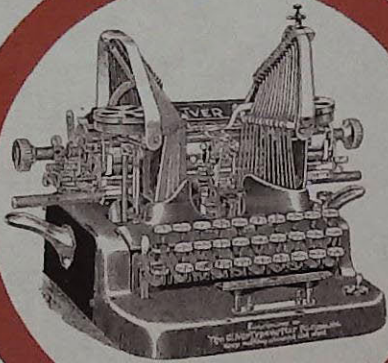
The  
**OLIVER**  
Typewriter.

BRANCH OFFICES:

NEW YORK  
CHICAGO  
BOSTON  
PHILADELPHIA  
WASHINGTON  
BALTIMORE  
ST. LOUIS  
KANSAS CITY  
OMAHA  
CLEVELAND  
PITTSBURGH  
BUFFALO  
MINNEAPOLIS  
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SEATTLE  
SAN FRANCISCO

PRINCIPAL FOREIGN OFFICE  
LONDON

REPRESENTATIVES AND AGENCIES  
AT ALL IMPORTANT POINTS



WORKS:  
WOODSTOCK, ILL.

~~Oliver Typewriter Company~~  
19-21 WEST SWAN STREET.

~~Chicago~~ BUFFALO

TO ALL LOCAL AGENTS.

Gentlemen:

Have you ever stopped to figure the vast amount of carbon paper used in almost every office, factory and store that you visit constantly in connection with Oliver interests? Did you know that the amount of money paid daily for carbon paper is practically double the amount paid for typewriter ribbons? It is hard to find an office in which cannot be found numerous boxes of carbon paper where it is subjected to instant use, or at least the bulk of it is used almost daily.

Aside from making copies of correspondence, it is used in duplicate billing, invoice systems, reports and instructions. In some cases twenty copies must be made simultaneously and can be done perfectly with "Revilo" Brand No. 1 Carbon on the No. 5 Model Oliver Typewriter.

We are enclosing herewith an order blank which we would like to have you use, giving us an order for the Revilo Brand of carbon papers and ribbons, or for any other typewriter supplies that you may require.

By reference to our confidential wholesale price list, which is supplied to every Local Sales Agent for the Oliver Typewriter, you will readily see that the profits derived from the sale of ribbons and carbon papers are most satisfactory and attract prospective customers throughout your town for Oliver Typewriters to your office, which often leads up to a sale.

Thanking you in advance for your order, which will receive our prompt attention, we are,

Yours very truly,

THE OLIVER TYPEWRITER COMPANY

*C. A. G. [Signature]*  
Manager